

City of Beverly Hills Charitable Solicitations Commission
2017 Annual Report

(All data is as of March 30, 2018, and is reflective of all solicitations which concluded in the 2017 calendar year)

1. Permits

- a. Number of permits issued: 226
 - i. Breakdown between monetary drive and event permits
 - 16 Monetary Drives
 - 210 Event Permits
- b. Number of permits cancelled: 5

2. Financial Statements

- a. Number received: 172
- b. Number outstanding¹: 49
 - i. List of all organizations with overdue Financial Statements for 2017 solicitations
 - Attachment A

3. Summary of Fundraising Activities Based on Financial Statement Data

- a. Total receipts of all permitted activities: \$139,512,548
- b. Total expenses of all permitted activities: \$44,872,512
- c. Total net for charitable purposes from all permitted activities: \$94,640,036
- d. Number of permits with proceeds:
 - i. Greater than or equal to 50%: 141
 - ii. Less than 50%: 31

e. Top 10 fundraising organizations (based on total net proceeds; not percentage)

1. Girl Scouts of Greater Los Angeles	\$14,647,577	57%
2. Performing Arts Center dba The Music Center	\$12,932,138	82%
3. Friends of Saban Community Clinic	\$2,962,977	89%
4. Milken Institute	\$2,958,117	81%
5. Simon Wiesenthal Center, Inc	\$2,216,272	84%
6. American Friends of the Hebrew University	\$1,912,791	87%
7. Public Counsel	\$1,902,841	88%
8. Saint John's Health Center Foundation	\$1,873,136	66%
9. Anti-Defamation League of B-nai Brith	\$1,819,249	77%
10. Center Theatre Group	\$1,798,592	47%

¹ Not including cancelled/voided permits.

f. Top 10 fundraising organizations (based on % of net proceeds)		
1.	Bet Tzedek	\$6,440 100%
2.	Cedars-Sinai Medical Center ²	\$1,394,938 99%
3.	LA Goal	\$94,855 98%
4.	American Humane Association	\$152,492 97%
5.	Unstoppable Foundation	\$894,171 97%
6.	Harmony Project	\$988,536 92%
7.	Foster Care Counts	\$29,310 91%
8.	Creutzfeldt-Jakob Disease Foundation, Inc	\$28,978 91%
9.	Friends of Saban Community Clinic	\$2,962,877 89%
10.	Kiss the Ground	\$58,259 89%
g. Bottom 10 fundraising organizations (based on % of net proceeds)		
1.	Imagen Foundation	\$37,923 14%
2.	Generosity.org	\$11,838 16%
3.	30 Years After, Inc	\$2,666 17%
4.	IBD Support Foundation	\$29,976 21%
5.	UCLA Extension	\$23,751 24%
6.	Citizens Commission on Human Rights	\$104,594 24%
7.	Professional Baseball Scouts Foundation	\$194,562 28%
8.	Otis College of Art and Design	\$169,402 31%
9.	Los Angeles Police Canine Association	\$176,172 32%
10.	Beverly Hills Theatre Guild	\$21,038 37%

4. Summary of Fundraising Activities Based on Location

a.	The Beverly Hills Hotel	10
b.	The Beverly Hilton Hotel	55
c.	The Beverly Wilshire	34
d.	The Montage Hotel	8
e.	The Peninsula Hotel	0
f.	Wallis Annenberg Center	6
g.	Private Residences in Beverly Hills	12
h.	Other	
	i. In Beverly Hills	25
	ii. Outside Beverly Hills	55

5. List of organizations that have conducted unpermitted events for 2017 events held in Beverly Hills and not listed in Attachment C

- a. Attachment B

6. List of 2017 charitable events held in Beverly Hills, permitted by Charitable Services Section of Los Angeles, which did not obtain a Beverly Hills Charitable Solicitations Permit

- a. Attachment C

² Combination of 2 Event Permits: 2017-100 and 2017-101

Attachment A

(All data is as of March 30, 2018, and is reflective of all solicitations which concluded in the 2017 calendar year)

List of all organizations with overdue Financial Statements (60-Days or more) for permitted solicitations ending by or before December 31, 2017

- 49 Permits Total

	Organization	Event Date	Category	Event Location
2017-168	A Place Called Home	9/7/2017	Event Drive	Viva Hollywood, Los Angeles
2017-114	Academy of United States Veterans Foundation	6/30/2017	Event Drive	The Academy of Motion Picture Arts and Sciences
2017-238	Association for Breast and Prostate Cancer Studies	11/18/2017	Event Drive	Beverly Hilton Hotel
2017-224	Ballet Theatre Foundation, Inc	12/11/2017	Event Drive	Beverly Hilton Hotel
2017-017	Big Brothers Big Sisters of Greater Los Angeles	10/20/2017	Event Drive	Beverly Hilton Hotel
2017-228	Cedars-Sinai Medical Center	11/11/2017	Event Drive	Private Residence, Beverly Hills
2017-184	Cedars-Sinai Medical Center	10/4/2017	Event Drive	Beverly Hilton Hotel
2017-145	Cedars-Sinai Medical Center	10/14/2017	Event Drive	Montage Hotel
2017-196	CoachArt	10/12/2017	Event Drive	Beverly Hilton Hotel
2017-150	El Nido Family Centers	9/23/2017	Event Drive	Virginia Robinson Gardens
2017-219	El Rodeo PTA	10/20/2017	Event Drive	El Rodeo School
2017-201	Foster Care Counts	8/27/2017	Event Drive	Private Residence
2017-216	Friendly Hand Foundation	10/28/2017	Event Drive	Beverly Hilton Hotel
2017-022	Friends of Greystone		Monetary Drive	Monetary Drive - ending 12/31/2017
2017-211	Friends of the Israel Defense Forces Western Region	11/2/2017	Event Drive	Beverly Hilton Hotel
2016-223	Greenpeace INC		Monetary Drive	Monetary Drive - ending 10/31/17
2017-182	International Medical Corps	11/28/2017	Event Drive	Beverly Wilshire Hotel
2017-208	International Womens Media Foundation (IWMF)	10/25/2017	Event Drive	NeueHouse, Los Angeles
2017-163	Israel Cancer Research Fund	11/11/2017	Event Drive	Four Seasons Los Angeles at Beverly Hills
2017-149	Jonsson Cancer Center Foundation - UCLA	4/28/2017	Event Drive	Beverly Wilshire Hotel
2017-221	Junior League of Los Angeles	12/3/2017	Event Drive	JW Marriott, Los Angeles
2017-183	Last Chance for Animals	10/14/2017	Event Drive	Beverly Hilton Hotel
2017-239	Los Angeles Brotherhood Crusade	12/8/2017	Event Drive	Beverly Hilton Hotel
2017-200	Los Angeles Chamber Orchestra	10/28/2017	Event Drive	Private Residence, Los Angeles
2017-199	Los Angeles Chamber Orchestra	10/8/2017	Event Drive	Private Residence, Beverly Hills
2017-210	Los Angeles Chamber Orchestra	11/30/2017	Event Drive	Private Residence, Los Angeles
2017-194	Los Angeles Jewish Home for the Aging	12/13/2017	Event Drive	Beverly Wilshire Hotel
2017-169	Los Angeles Museum of the Holocaust	11/5/2017	Event Drive	Beverly Wilshire Hotel
2017-164	Los Angeles Opera Company	11/17/2017	Event Drive	Dorothy Chandler Pavilion
2017-158	Los Angeles Opera Company	9/9/2017	Event Drive	Dorothy Chandler Pavilion
2016-085	Love of Christ Christian Fellowship		Monetary Drive	Monetary Drive - ending 6/16/17
2016-229	Mattel Children's Hospital UCLA	5/6/2017	Event Drive	3 Labs, Culver City
2017-204	Passions and Dreams Funding	11/2/2017	Event Drive	Greystone Mansion, Beverly Hills
2017-197	PEN Center USA West	10/27/2017	Event Drive	Beverly Wilshire Hotel
2017-110	Performing Arts Center dba The Music Center	12/7/2017	Event Drive	Dorothy Chandler Pavilion
2017-044	Saint John's Health Center Foundation		Monetary Drive	Monetary Drive - ending 12/31/2017
2017-206	Share Our Strength	10/20/2017	Event Drive	Private Residence, Beverly Hills
2017-106	Temple Emanuel of Beverly Hills	5/17/2017	Event Drive	Temple Emanuel of Beverly Hills

	Organization	Event Date	Category	Event Location
2017-092	The Farrah Fawcett Foundation	9/9/2017	Event Drive	Wallis Annenberg Center for the Performing Arts
2017-215	The Foundation for AIDS Research	10/13/2017	Event Drive	Private Residence, Beverly Hills
2017-223	The Hawn Foundation	11/3/2017	Event Drive	Green Acres Estate, Beverly Hills
2017-220	The UCLA Foundation	10/5/2017	Event Drive	W Hotel Westwood
2017-167	TreePeople, Inc.	10/7/2017	Event Drive	Coldwater Canyon Park
2017-189	United States Veterans Initiative	11/8/2017	Event Drive	Montage Hotel
2016-226	US Foundation for Liberty and Human Rights		Monetary Drive	Monetary Drive - ending 4/30/2017
2017-181	Wags & Walks	9/16/2017	Event Drive	SLS Hotel
2017-213	White Memorial Medical Center Charitable Foundation	10/29/2017	Event Drive	Beverly Wilshire Hotel
2017-180	WildAid, Inc	11/11/2017	Event Drive	Beverly Wilshire Hotel
2017-094	Young Musicians Foundation	3/27/2017	Event Drive	Wallis Annenberg Center for the Performing Arts

Attachment B

(All data is as of March 30, 2018, and is reflective of all solicitations which concluded in the 2017 calendar year)

List of organizations that have conducted unpermitted events for 2017 events held in Beverly Hills and not listed in Attachment C

- 35 Events Total

The organizations listed in this Attachment have been identified through publicity in local press as holding or promoting a charitable event in the City of Beverly Hills during the 2017 calendar year without obtaining a City Solicitations permit. As of the date of this report, the City has not verified whether or not the event required a permit per the criteria established in the BHMC. No inference of impropriety should be drawn based solely upon an organization's inclusion on this list.

Organization	Event Date	Event Location
Living Legends of Aviation	1/14/2017	Beverly Hilton Hotel
Los Angeles Sports Council Foundation	2/27/2017	Beverly Hilton Hotel
City of Hope - Board	3/15/2017	Heritage Fine Wine
unite4good Inc	4/7/2017	Beverly Wilshire Hotel
Thirst Project	4/18/2017	Beverly Hilton Hotel
JQ International	5/7/2017	Private Residence, Beverly Hills
Sea Shepard Conservation Society	6/10/2017	Montage
American Society for Yad Vashem	6/14/2017	Beverly Wilshire Hotel
The Achievable Corporation	6/15/2017	William Morris Endeavor
American Friends of Magen David Adom	6/21/2017	Waldorf Astoria
St. Vincent Meals on Wheels	7/17/2017	Spago
Jewish Federation of Greater Los Angeles	9/17/2017	Beverly Hilton Hotel
Los Angeles LGBT Center	9/23/2017	Beverly Hilton Hotel
PARS Equality Center	9/23/2017	Beverly Hills Hotel
The Thaliens	9/24/2017	Private Residence
Tower Cancer Research Foundation	10/9/2017	Beverly Wilshire Hotel
Foundation for AIDS Research	10/13/2017	Green Hills Estate
Paley Center for Media	10/12/2017	Beverly Wilshire Hotel
Debbie Allen Dance Academy	10/15/2017	Wallis Annenberg Center for the Performing Arts
Friends of Sheba Medical Center	10/15/2017	Beverly Wilshire Hotel
John Wayne Cancer Institute Auxiliary	10/19/2017	Beverly Wilshire Hotel
GLSEN	10/20/2017	Beverly Wilshire Hotel
Whole Child International	10/26/2017	Beverly Wilshire Hotel
Peggy Albrecht Friendly House	10/28/2017	Beverly Hilton Hotel
Operation Walk	10/28/2017	Beverly Wilshire Hotel
Amanda Foundation	10/29/2017	2 Rodeo Drive, Beverly Hills
American Friends of Magen David Adom	10/30/2017	Beverly Hilton Hotel
ACLU Foundation of Southern California	11/1/2017	Beverly Wilshire Hotel
Israfest Foundation, Inc.	11/5/2017	Saban Theatre
American Cinematheque	11/10/2017	Beverly Hilton Hotel
Autism Movement Therapy	11/11/2017	Montage
Alzheimer's Greater Los Angeles	11/14/2017	Writers' Guild Theater
Human Rights Watch	11/14/2017	Beverly Hilton Hotel
Israel Emergency Alliance	12/10/2017	Beverly Hilton Hotel
Freedom House Re-entry, Education and Employment Corp.	12/16/2017	Beverly Wilshire Hotel

Attachment C

(All data is as of March 30, 2018, and is reflective of all solicitations which concluded in the 2017 calendar year)

List of 2017 charitable events held in Beverly Hills, permitted by Charitable Services Section of Los Angeles, which did not obtain a Beverly Hills Charitable Solicitations Permit

- 27 Events Total

Event Date	Organization	Event Location
1/7/2017	J/P Haitian Relief Organization	Montage
1/26/2017	Children's Institute, Inc	Beverly Hills
1/28/2017	Wilshire Boulevard Temple	Montage
2/10/2017	NARAS Foundation, Inc	Beverly Hilton Hotel
3/6/2017	Help Group	Beverly Hilton Hotel
3/22/2017	UCLA Foundation- Friends Of The Semel Institute For Neuroscience And Human Behavior	Beverly Hills Hotel
4/1/2017	Myasthenia Gravis Foundation- California Chapter	Beverly Wilshire Hotel
4/4/2017	Town And Gown Of The University Of Southern California	Beverly Hills Hotel
4/8/2017	Pepperdine University	Beverly Wilshire Hotel
4/21/2017	Campbell Hall	Beverly Hilton Hotel
4/27/2017	Zimmer Children's Museum	Private Residence, Beverly Hills
4/28/2017	DIDI Hirsch Psychiatric Leadership Services dba: DIDI Community Mental Health Services	Montage
4/29/2017	Achievement Trust	Saban Theater
5/7/2017	Death Penalty Focus Of California	Beverly Hilton Hotel
6/8/2017	United Friends Of The Children	Beverly Hilton Hotel
7/17/2017	St. Vincent Senior Citizen Nutrition Program, Inc. dba: St. Vincent Meals On Wheels	Spago
9/10/2017	Grandparents As Parents, INC	Beverly Hills Women's Club
9/23/2017	Los Angeles LGBT Center	Beverly Hilton Hotel
10/1/2017	Friends of Robinson Gardens	Virginia Robinson Gardens
10/1/2017	Museum of Contemporary Art (MOCA)	Beverly Wilshire Hotel
10/14/2017	LA Family Housing Corporation	Beverly Hills
10/26/2017	DEA Educational Foundation	Beverly Hilton Hotel
10/27/2017	British Academy of Film and Television Arts	Beverly Hilton Hotel
11/11/2017	Autism Movement Therapy, Inc	Montage
11/18/2017	Cystic Fibrosis Foundation	Beverly Hills
12/03/2017	ALCU Foundation of Southern California	Beverly Wilshire Hotel
12/10/2017	Stand With Us	Beverly Hilton Hotel