REQUEST FOR PROPOSAL FOR ARMORED CAR SERVICES
BID #17-31

June 1, 2017

City of Beverly Hills

Proposal Submittal Due Date: June 30, 2017

455 North Rexford Drive, Beverly Hills, CA 90210
# TABLE OF CONTENTS

I. Scope of Work 3-4

II. Terms & Conditions 4

III. Format and Content of RFP 4

IV. Submission of Proposals 4-5

V. Evaluation Criteria and Selection Process 5-6

VI. Tentative Schedule 6

   Attachment 1- Professional Services Agreement 17

   Attachment 2- RFP Questions 18-19

   Attachment 3- References 20

   Attachment 4- City Holiday Closures 21

   Attachment 5- Pick-up Schedule 22

   Attachment 6- Cost Proposal 23-24

   Attachment 7- Exceptions to Specifications 25
REQUEST FOR PROPOSAL FOR ARMORED CAR SERVICES

The City of Beverly Hills ("City") is seeking proposals for armored car services in accordance with this Request for Proposals (RFP).

City Background General Information about the City
The City of Beverly Hills was incorporated in 1914 under the general laws of the State of California and is a long-established residential city and commercial center located within Los Angeles County in Southern California. The City, located 10 miles west of the Los Angeles City Hall, occupies a land area of approximately 5.7 square miles and serves a residential population of 34,763. The City estimates that services are provided to a daytime population of 100,000 to 150,000 persons during the day.

I. SCOPE OF WORK

The scope of work of this contract will include all the deposit pick-ups for the specified locations. The work includes all services, labor, materials, transportation and equipment necessary to perform the work described in the RFP at the locations listed in Attachment 5.

The Proposer agrees to notify the City’s designated contact person within 48 hours when a scheduled pick-up cannot be made at the specified time.

The Proposer guarantees safe delivery to the Wells Fargo Cash Vault located in Los Angeles, California, unopened and untampered.

The Proposer shall provide, at no cost to the City, a process for receipting each deposit and will provide a description of this process with their proposal.

The Proposer’s responsibility of the currency, coin, checks and reports shall begin when said deposit is in the possession of the Proposer or its employees and shall terminate upon delivery to the Wells Fargo Cash Vault in compliance with the banks protocol and requirements for accepting deposits from armored car services.

The City does not guarantee what the dollar amount for any one pick-up and delivery of bank deposit will be. (See Liability Limits in Attachment 5)

The daily pick-up’s referred to in this RFP do not include the days observed as “holidays” as determined by the City. (See Attachment 4)

The Proposer agrees to furnish at all times, the most expeditious and efficient service possible, however, the Proposer shall not be held liable for nonperformance or delay that is caused by means beyond the Proposer’s control, such as strikes, riots or acts of God. If strikes occur within the Proposer’s business, every effort must be made to complete the pick-up and delivery to the Wells Fargo Cash Vault.
The Proposer will provide flexibility in the pick-up schedule should a change in City operations or staffing occur at the various locations and will not charge the City for these changes unless frequency of pick-ups changes.

II. TERMS & CONDITIONS

The City would like to enter into a contract for a term of three years, with two one year options, which may be exercised at the City’s discretion. The contract to be entered into with the successful proposer will include, but not be limited to, the terms and conditions of the Professional Service Agreement. (See Attachment 1)

III. FORMAT AND CONTENT OF RFP

Title Page
Show the name of proposer’s agency/firm, address, telephone number, and name of contact person, date and the subject: REQUEST FOR PROPOSAL FOR ARMORED CAR SERVICES’ ___________________’ (FIRM)

Table of Contents
Include a clear identification of the material by section and by page number.

RFP Questions
Provide answers to the RFP questions listed in Attachment 2.

Required Sections
Include the following section in the format illustrated in the corresponding attachments:

- RFP Questions (See Attachment 2)
- References (See Attachment 3)
- Cost Proposals (See Attachment 6)
- Exceptions to Any Part(s) of RFP (See Attachment 7)

IV. SUBMISSION OF PROPOSALS

Sealed proposals including three (3) complete copies must be received by the Utility Billing & Customer Services Manager no later than Friday, June 30, 2017 unless time is extended by written addendum issued by the City before that date. Late proposals will not be accepted. Postmarks will not be accepted as the submitted date. Proposals shall be addressed as follows:

Mark Brower
Utility Billing & Customer Services Manager
455 North Rexford Drive, 3rd Floor
Beverly Hills, CA 90210
Submitted envelopes should be marked “Request for Proposal for Financial Consulting Services’ ___________________’ [Firm Name(s)]”.

Request for additional Information
By submitting a proposal, the proposer agrees to furnish such additional information as the City may reasonably require. This includes information which indicates financial resources as well as the ability to provide the services. To the extent there are any revisions or additions to the information provided or requested in this RFP, an addendum will be sent to all firms who received the RFP. The City reserves the right to make such investigations of the qualifications of the proposer as it deems appropriate.

Proposal Binding
All proposals submitted shall be binding on proposers for one hundred twenty (120) calendar days following opening of the proposals.

Inurred Expenses
The City is not responsible for any cost incurred by a firm in either responding to this RFP, or in participating in oral presentation or meetings with the City.

Proprietary Information
In accordance with applicable Public Records Act and except as otherwise may be provided by applicable State and Federal law, all proposers should be aware that the RFP’s and responses thereto are a public record. Proposals received in response to this RFP will become the property of the City and will not be returned to the proposers. In the event of contract reward, all documentation produced as part of the contract will become the exclusive property of the City.

Interviews
The City reserves the right to interview some, all, or none of the firms responding to the RFP based solely on the City’s judgment as to the firm’s qualifications and capabilities.

Acceptance/Rejection/Modifications to Proposals
The City reserves the right to accept or reject any or all proposals, negotiate modifications to proposals that it deems acceptable, to request and consider additional information from any proposer and to waive minor irregularities and technical defects in the proposal process. The City reserves the right to seek new proposals when it determines that it is in the best interest to do so. The City also reserves the right not to pursue any specific products/services discussed in the RFP.

V. EVALUATION CRITERIA AND SELECTION PROCESS

Evaluation Criteria
Proposers will be evaluated on a combination of responsiveness, organization and clarity of proposal related to the scope of work, agreement to meet the City’s general terms and conditions, fees, experience, qualifications and experience of assigned personnel, and responses of references.
Selection Process

The Review Committee may schedule interviews and/or presentations with short-listed proposers. Based on the outcome of the Review Committee’s evaluation of proposals, a recommendation will be submitted to the City Council for consideration of award. An award of contract occurs when the contract is approved by the Beverly Hills City Council. Selection of a proposer with whom the City enters into contract negotiations with or a recommendation of an award by the Committee or any other party does not constitute an award of contract. The City expects, but does not guarantee, that the decision on selection of a firm will be made by the Beverly Hills City Council on the date indicated below.

Evaluations of the proposals are expected to be completed within two weeks after the due date of June 30, 2017. The lowest price proposal will not necessarily be selected, and technical components will be weighed more heavily than costs to insure that the city is procuring best value versus lowest price. Overall responsiveness to the RFP is an important factor in the evaluation process.

Once the evaluation team has completed their review and determined the proposal with the highest overall points, the City will contact the successful Proposer on or by July 14, 2017 (tentative).

VI. TENTATIVE SCHEDULE

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>Posted Date of Proposal</td>
<td>June 1, 2017</td>
</tr>
<tr>
<td>Proposal Due Date</td>
<td>June 30, 2017 by 5:00 p.m.</td>
</tr>
<tr>
<td>Selection and Notification (Tentative)</td>
<td>July 14, 2017</td>
</tr>
<tr>
<td>Recommendation submitted to City Council for approval (Tentative)</td>
<td>July 18, 2017</td>
</tr>
</tbody>
</table>
ATTACHMENT 1
PROFESSIONAL SERVICES AGREEMENT

AGREEMENT BETWEEN THE CITY OF BEVERLY HILLS AND
COMPANY NAME FOR ARMORED CAR SERVICES

NAME OF CONTRACTOR: Company Name

RESPONSIBLE PRINCIPAL OF CONTRACTOR: Primary Contact, Title

CONTRACTOR’S ADDRESS: Street Address
City, State Zip Code
Attention: Primary Contact, Title

CITY’S ADDRESS: City of Beverly Hills
455 N. Rexford Drive
Beverly Hills, CA 90210
Attention: Don Rhoads, Director of Administrative Services/Chief Financial Officer

COMMENCEMENT DATE: TBD

TERMINATION DATE: TBD

CONSIDERATION: Not to exceed $ TBD
AGREEMENT BETWEEN THE CITY OF BEVERLY HILLS AND COMPANY NAME FOR FINANCIAL CONSULTING SERVICES

THIS AGREEMENT is made by and between the City of Beverly Hills (hereinafter called “CITY”), and Company Name (hereinafter called “CONTRACTOR”).

RECITALS

A. CITY desires to have certain services and/or goods provided as set forth in Exhibit A (the “Scope of Work”), attached hereto and incorporated herein.

B. CONTRACTOR represents that it is qualified and able to perform the Scope of Works.

NOW, THEREFORE, the parties agree as follows:

Section 1. CONTRACTOR’s Scope of Work. CONTRACTOR shall perform the Scope of Work described in Exhibit A in a manner satisfactory to CITY and consistent with that level of care and skill ordinarily exercised by members of the profession currently practicing in the same locality under similar conditions. CITY shall have the right to order, in writing, changes in the Scope of Work. Any changes in the Scope of Work by CONTRACTOR must be made in writing and approved by both parties. The cost of any change in the Scope of Work must be agreed to by both parties in writing.

Section 2. Time of Performance.

CONTRACTOR shall commence its services under this Agreement upon THE Commencement Date or upon a receipt of a written notice to proceed from CITY. CONTRACTOR shall complete the performance of services by the Termination Date set forth above and/or in conformance with the project timeline established by the City Manager or his designee.

The City Manager or his designee may extend the time of performance in writing for two additional one-year terms or such other term not to exceed two years from the date of termination pursuant to the same terms and conditions of this Agreement.

Section 3. Compensation.

(a) Compensation

CITY agrees to compensate CONTRACTOR for the services and/or goods provided under this Agreement, and CONTRACTOR agrees to accept in full satisfaction for such services, a sum not to exceed the Consideration set forth above and more particularly described in Exhibit B.

(b) Expenses [check applicable provision]

If no reimbursable expenses
The amount set forth in paragraph (a) shall include reimbursement for all actual and necessary expenditures reasonably incurred in the performance of this Agreement (including, but not limited to, all labor, materials, delivery, tax, assembly, and installation, as applicable). There shall be no claims for additional compensation for reimbursable expenses.

If CITY reimburses for certain expenses in addition to compensation

CONTRACTOR shall be entitled to reimbursement only for those expenses expressly set forth in Exhibit B. Any expenses incurred by CONTRACTOR which are not expressly authorized by this Agreement will not be reimbursed by CITY.

(c) Additional Services. CITY may from time to time require CONTRACTOR to perform additional services not included in the Scope of Services. Such requests for additional services shall be made by CITY in writing and agreed upon by both parties in writing.

Section 4. Method of Payment. CITY shall pay CONTRACTOR said Consideration in accordance with the method and schedule of payment set forth in Exhibit B.

Section 5. Independent Contractor. CONTRACTOR is and shall at all times remain, as to CITY, a wholly independent contractor. Neither CITY nor any of its agents shall have control over the conduct of CONTRACTOR or any of CONTRACTOR’s employees, except as herein set forth. CONTRACTOR shall not, at any time, or in any manner, represent that it or any of its agents or employees are in any manner agents or employees of CITY.

Section 6. Assignment. This Agreement shall not be assigned in whole or in part, by CONTRACTOR without the prior written approval of CITY. Any attempt by CONTRACTOR to so assign this Agreement or any rights, duties or obligations arising hereunder shall be void and of no effect.

Section 7. Responsible Principal(s)

(a) CONTRACTOR’s Responsible Principal set forth above shall be principally responsible for CONTRACTOR’s obligations under this Agreement and shall serve as principal liaison between CITY and CONTRACTOR. Designation of another Responsible by CONTRACTOR shall not be made without prior written consent of CITY.

(b) CITY’s Responsible Principal shall be the City Manager or his designee set forth above who shall administer the terms of the Agreement on behalf of CITY.

Section 8. Personnel. CONTRACTOR represents that it has, or shall secure at its own expense, all personnel required to perform CONTRACTOR’s Scope of Work under this Agreement. All personnel engaged in the work shall be qualified to perform such Scope of Work.

Section 9. Permits and Licenses. CONTRACTOR shall obtain and maintain during the Agreement term all necessary licenses, permits and certificates required by law for the provision of services under this Agreement, including a business license.

Section 10. Interests of CONTRACTOR. CONTRACTOR affirms that it presently has no interest and shall not have any interest, direct or indirect, which would conflict in any manner
with the performance of the Scope of Work contemplated by this Agreement. No person having any such interest shall be employed by or be associated with CONTRACTOR.

Section 11. Insurance.

(a) CONTRACTOR shall at all times during the term of this Agreement carry, maintain, and keep in full force and effect, insurance as follows:

(1) A policy or policies of Comprehensive General Liability Insurance, with minimum limits of Two Million Dollars ($2,000,000) for each occurrence, combined single limit, against any personal injury, death, loss or damage resulting from the wrongful or negligent acts by CONTRACTOR.

(2) A policy or policies of Comprehensive Vehicle Liability Insurance covering personal injury and property damage, with minimum limits of One Million Dollars ($1,000,000) per occurrence combined single limit, covering any vehicle utilized by CONTRACTOR in performing the Scope of Work required by this Agreement.

(3) Workers’ compensation insurance as required by the State of California.

(4) Professional Liability Insurance [check if applicable]

☐ A policy or policies of Professional Liability Insurance (errors and omissions) with minimum limits of One Million Dollars ($1,000,000) per claim and in the aggregate. Any deductibles or self-insured retentions attached to such policy or policies must be declared to and be approved by CITY. Further, CONTRACTOR agrees to maintain in full force and effect such insurance for one year after performance of work under this Agreement is completed.

(b) CONTRACTOR shall require each of its sub-contractors to maintain insurance coverage which meets all of the requirements of this Agreement.

(c) The policy or polices required by this Agreement shall be issued by an insurer admitted in the State of California and with a rating of at least a B+;VII in the latest edition of Best's Insurance Guide.

(d) CONTRACTOR agrees that if it does not keep the aforesaid insurance in full force and effect CITY may either immediately terminate this Agreement or, if insurance is available at a reasonable cost, CITY may take out the necessary insurance and pay, at CONTRACTOR’s expense, the premium thereon.

(e) At all times during the term of this Agreement, CONTRACTOR shall maintain on file with the City Clerk a certificate or certificates of insurance on the form set forth in Exhibit C, attached hereto and incorporated herein, showing that the aforesaid policies are in effect in the required amounts. CONTRACTOR shall, prior to commencement of work under this Agreement, file with the City Clerk such certificate or certificates. The general liability insurance shall contain an endorsement naming the CITY as an additional insured. All of the policies required under this Agreement shall contain an endorsement providing that the policies cannot be canceled or reduced except on thirty (30) days prior written notice to CITY, and
specifically stating that the coverage contained in the policies affords insurance pursuant to the terms and conditions as set forth in this Agreement.

(f) The insurance provided by CONTRACTOR shall be primary to any coverage available to CITY. The policies of insurance required by this Agreement shall include provisions for waiver of subrogation.

(g) Any deductibles or self-insured retentions must be declared to and approved by CITY. At the option of CITY, CONTRACTOR shall either reduce or eliminate the deductibles or self-insured retentions with respect to CITY, or CONTRACTOR shall procure a bond guaranteeing payment of losses and expenses.

Section 12. Indemnification. CONTRACTOR agrees to indemnify, hold harmless and defend CITY, City Council and each member thereof, and every officer, employee and agent of CITY, from any claim, liability or financial loss (including, without limitation, attorneys fees and costs) arising from any intentional, reckless, negligent, or otherwise wrongful acts, errors or omissions of CONTRACTOR or any person employed by CONTRACTOR in the performance of this Agreement.

Section 13. Termination.

(a) CITY shall have the right to terminate this Agreement for any reason or for no reason upon five calendar days’ written notice to CONTRACTOR. CONTRACTOR agrees to cease all work under this Agreement on or before the effective date of such notice.

(b) In the event of termination or cancellation of this Agreement by CITY, due to no fault or failure of performance by CONTRACTOR, CONTRACTOR shall be paid based on the percentage of work satisfactorily performed at the time of termination. In no event shall CONTRACTOR be entitled to receive more than the amount that would be paid to CONTRACTOR for the full performance of the services required by this Agreement. CONTRACTOR shall have no other claim against CITY by reason of such termination, including any claim for compensation.

Section 14. CITY’s Responsibility. CITY shall provide CONTRACTOR with all pertinent data, documents, and other requested information as is available for the proper performance of CONTRACTOR’s Scope of Work.

Section 15. Information and Documents. All data, information, documents and drawings prepared for CITY and required to be furnished to CITY in connection with this Agreement shall become the property of CITY, and CITY may use all or any portion of the work submitted by CONTRACTOR and compensated by CITY pursuant to this Agreement as CITY deems appropriate.

Section 16. Records and Inspections. CONTRACTOR shall maintain full and accurate records with respect to all matters covered under this Agreement for a period of three years. CITY shall have access, without charge, during normal business hours to such records, and the right to examine and audit the same and to make copies and transcripts therefrom, and to inspect all program data, documents, proceedings and activities.

Section 17. Changes in the Scope of Work. CITY shall have the right to order, in writing, changes in the scope of work or the services to be performed. Any changes in the
scope of work requested by CONTRACTOR must be made in writing and approved by both parties.

Section 18. Notice. Any notices, bills, invoices, etc. required by this Agreement shall be deemed received on (a) the day of delivery if delivered by hand during the receiving party’s regular business hours or by facsimile before or during the receiving party’s regular business hours; or (b) on the second business day following deposit in the United States mail, postage prepaid to the addresses set forth above, or to such other addresses as the parties may, from time to time, designate in writing pursuant to this section.

Section 19. Attorney’s Fees. In the event that either party commences any legal action or proceeding to enforce or interpret the provisions of this Agreement, the prevailing party in such action shall be entitled to reasonable attorney’s fees, costs and necessary disbursements, in addition to such other relief as may be sought and awarded.

Section 20. Entire Agreement. This Agreement represents the entire integrated agreement between CITY and CONTRACTOR, and supersedes all prior negotiations, representations or agreements, either written or oral. This Agreement may be amended only by a written instrument signed by both CITY and CONTRACTOR.

Section 21. Exhibits; Precedence. All documents referenced as exhibits in this Agreement are hereby incorporated in this Agreement. In the event of any material discrepancy between the express provisions of this Agreement and the provisions of any document incorporated herein by reference, the provisions of this Agreement shall prevail.

Section 22. Governing Law. The interpretation and implementation of this Agreement shall be governed by the domestic law of the State of California.

Section 23. CITY Not Obligated to Third Parties. CITY shall not be obligated or liable under this Agreement to any party other than CONTRACTOR.

Section 24. Severability. Invalidation of any provision contained herein or the application thereof to any person or entity by judgment or court order shall in no way affect any of the other covenants, conditions, restrictions, or provisions hereof, or the application thereof to any other person or entity, and the same shall remain in full force and effect.

EXECUTED the ____ day of ______________ 20___, at Beverly Hills, California.

CITY OF BEVERLY HILLS
A Municipal Corporation

__________________________
MAHDI ALUZRI
City Manager

CONTRACTOR:
EXHIBIT A

SCOPE OF WORK

CONTRACTOR shall perform the following services:

Describe the services in detail. Include schedule for deliverables and/or services
EXHIBIT B

SCHEDULE OF PAYMENT AND RATES

Tie amount to deliverables/services, if applicable
EXHIBIT C
CERTIFICATE OF INSURANCE

This is to certify that the following endorsement is part of the policy(ies) described below:

<table>
<thead>
<tr>
<th>NAMED INSURED</th>
<th>COMPANIES AFFORDING COVERAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>A.</td>
</tr>
<tr>
<td></td>
<td>B.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>ADDRESS</th>
<th>C.</th>
</tr>
</thead>
</table>

<table>
<thead>
<tr>
<th>COMPANY (A. B. C.)</th>
<th>COVERAGE</th>
<th>POLICY NUMBER</th>
<th>EXPIRATION DATE</th>
<th>B.I. LIMITS</th>
<th>AGGREGATE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>AUTOMOBILE LIABILITY</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>GENERAL LIABILITY</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>PRODUCTS/COMPLETED OPERATIONS</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>BLANKET CONTRACTUAL</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>CONTRACTOR'S PROTECTIVE</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>PERSONAL INJURY</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>EXCESS LIABILITY</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>WORKERS' COMPENSATION</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

It is hereby understood and agreed that the City of Beverly Hills, its City Council and each member thereof and every officer and employee of the City shall be named as joint and several assureds with respect to claims arising out of the following project or agreement:

It is further agreed that the following indemnity agreement between the City of Beverly Hills and the named insured is covered under the policy: Contractor agrees to indemnify, hold harmless and defend City, its City Council and each member thereof and every officer and employee of City from any and all liability or financial loss resulting from any suits, claims, losses or actions brought against and from all costs and expenses of litigation brought against City, its City Council and each member thereof and any officer or employee of City which results directly or indirectly from the wrongful or negligent actions of contractor's officers, employees, agents or others employed by Contractor while engaged by Contractor in the (performance of this agreement) construction of this project.

It is further agreed that the inclusion of more than one assured shall not operate to increase the limit of the company's liability and that insurer waives any right of contribution with insurance which may be available to the City of Beverly Hills.

In the event of cancellation or material change in the above coverage, the company will give 30 days written notice of cancellation or material change to the certificate holder.
Except to certify that the policy(ies) described above have the above endorsement attached, this certificate or verification of insurance is not an insurance policy and does not amend, extend or alter the coverage afforded by the policies listed herein. Notwithstanding any requirement, term, or condition of any contract or other document with respect to which this certificate or verification of insurance may be issued or may pertain, the insurance afforded by the policies described herein is subject to all the terms, exclusions and conditions of such policies.

DATE: _____________________________  BY: ___________________________

_______________________________
Authorized Insurance Representative

TITLE: _____________________________

AGENCY: ____________________________  ADDRESS: ____________________________

_______________________________
RM02.DOC REVISED 10/14/96.
ATTACHMENT 2
RFP QUESTIONS

The following information must be presented in the order and format listed and returned with your RFP response:

A. Company

1. Describe your company’s history, ownership and organizational structure.

2. List your company’s affiliates, subsidiaries and/or parent companies.

3. Provide a statement of your company’s alcohol, substance abuse and firearms policy.

4. Provide in detail your company’s hiring standards (include background checks, drug testing, etc.).

5. Provide detailed information about any lawsuits, liens, restraining orders, foreclosures, or other legal/financial actions pending, in progress, or which have been brought against your company in the last five years.

6. Provide copies of all licenses, permits and registrations required by federal, state, local regulations, rules and statutes.

7. Provide three references of clients that are using your services, similar in scope to what the City of Beverly Hills is requesting in this RFP. (See Attachment 3)

B. Employees

1. Describe possible labor relation issues that may affect your company’s ability to provide armored car service.

2. How are customer service performance measurements monitored and reported.

5. Describe the standard industry training required and special/additional training your company provides/contracts for your guards (include firearms training).
ATTACHMENT 2
RFP QUESTIONS (continued)

C. Services

1. Is your company considering subcontracting any portion of the service requested? If yes, please provide details. (Services may not be subcontracted without prior approval by the City.)

2. What criteria are used to evaluate the cost of additional/new sites for pick up?

3. What distinguishes your company’s equipment and services from that of your competition?

4. Are there any additional costs for same day guaranteed banking service? If so, is it a flat fee or a percentage?

5. Describe contingency plans for ensuring timely delivery to cash vault. If a deposit does not make it by 6 p.m. to the Wells Fargo Cash Vault what additional plans are made to ensure same day credit?

6. Describe how you would respond to a catastrophe within your normal operating guidelines (include contingency plans for failed systems and insufficient labor resources).

7. How many trucks service Beverly Hills?

8. How many trucks deliver to the Wells Fargo Cash Vault on a daily basis?

9. What is the average time of day that your trucks are dropping their loads at the Wells Fargo Cash Vault?

10. What is the average percentage of time the deposits reach Wells Fargo Cash Vault before 6 p.m.?

11. Please include a copy of your company’s standard, boiler plate agreement that includes terms, conditions and procedures for losses.
## ATTACHMENT 3
### REFERENCES

<table>
<thead>
<tr>
<th>No.</th>
<th>Company Information</th>
<th>Years Service Provided</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Company Name:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Address:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Contact Name:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Contact Phone Number:</td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Company Name:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Address:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Contact Name:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Contact Phone Number:</td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Company Name:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Address:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Contact Name:</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Contact Phone Number:</td>
<td></td>
</tr>
</tbody>
</table>

Note: Provide at least 3 references. Public agency references preferred. If contact person is no longer with company/agency, please indicate.
**ATTACHMENT 4**  
**CITY HOLIDAY CLOSURES**

<table>
<thead>
<tr>
<th>Holiday Description</th>
<th>Date(s) or Day(s) Closed</th>
</tr>
</thead>
<tbody>
<tr>
<td>New Year’s Day</td>
<td>January 1&lt;sup&gt;st&lt;/sup&gt;</td>
</tr>
<tr>
<td>Martin Luther King Day</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Monday in January</td>
</tr>
<tr>
<td>Lincoln’s Birthday</td>
<td>February 12&lt;sup&gt;th&lt;/sup&gt;</td>
</tr>
<tr>
<td>President’s Day</td>
<td>3&lt;sup&gt;rd&lt;/sup&gt; Monday in February</td>
</tr>
<tr>
<td>Memorial Day</td>
<td>Last Monday in May</td>
</tr>
<tr>
<td>Independence Day</td>
<td>July 4&lt;sup&gt;th&lt;/sup&gt;</td>
</tr>
<tr>
<td>Labor Day</td>
<td>1&lt;sup&gt;st&lt;/sup&gt; Monday in September</td>
</tr>
<tr>
<td>Veteran’s Day</td>
<td>2&lt;sup&gt;nd&lt;/sup&gt; Thursday in November</td>
</tr>
<tr>
<td>Thanksgiving</td>
<td>4&lt;sup&gt;th&lt;/sup&gt; Thursday and Friday in November</td>
</tr>
<tr>
<td>Christmas</td>
<td>December 25&lt;sup&gt;th&lt;/sup&gt;</td>
</tr>
</tbody>
</table>

Note: If a holiday falls on Saturday, then Friday is the observed holiday; if a holiday falls on a Sunday, then Monday is the observed holiday.
# ATTACHMENT 5
## PICK-UP SCHEDULE

<table>
<thead>
<tr>
<th>Service Location</th>
<th>Address</th>
<th>Days of the Week</th>
<th>Times</th>
<th>Liability Limit</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Beverly Hills- City Hall</td>
<td>455 N Rexford Dr, Beverly Hills, CA 90210</td>
<td>Monday thru Friday</td>
<td>Once between 2:00 p.m.- 4:00 p.m.</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>City of Beverly Hills- Police Department</td>
<td>465 N Rexford Dr, Beverly Hills, CA 90210</td>
<td>On-Call Service</td>
<td>Varies</td>
<td>$100,000</td>
</tr>
<tr>
<td>City of Beverly Hills- Public Works</td>
<td>345 Foothill Rd, Beverly Hills, CA 90210</td>
<td>Monday, Wednesday &amp; Thursday</td>
<td>Once between 2:00 p.m.- 4:00 p.m.</td>
<td>$100,000</td>
</tr>
<tr>
<td>West Hollywood-Public Works</td>
<td>345 Foothill Rd, Beverly Hills, CA 90210</td>
<td>Monday, Wednesday &amp; Thursday</td>
<td>Once between 2:00 p.m.- 4:00 p.m.</td>
<td>$100,000</td>
</tr>
</tbody>
</table>

Note: All pick-ups will need to be delivered to the Wells Fargo Cash Vault located at the following address:

333 S. Hope Street  
Los Angeles, CA 90071
## ATTACHMENT 6
### COST PROPOSAL

<table>
<thead>
<tr>
<th>Service Location</th>
<th>Item Allowance</th>
<th>Monthly Charge</th>
<th>Excess Charge (Attach detailed description of any such charges)</th>
<th>Liability Limits</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Beverly Hills-City Hall</td>
<td>10</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-City Hall</td>
<td>15</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-City Hall</td>
<td>20</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-City Hall</td>
<td>25</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-City Hall</td>
<td>30</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-City Hall</td>
<td>35</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Service Location</th>
<th>On-Call Service</th>
<th>Monthly Charge</th>
<th>Excess Charge (Attach detailed description of any such charges)</th>
<th>Liability Limits</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Beverly Hills-Police Department</td>
<td>10</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Police Department</td>
<td>15</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Police Department</td>
<td>20</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Police Department</td>
<td>25</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Police Department</td>
<td>30</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Police Department</td>
<td>35</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Service Location</th>
<th>Item Allowance</th>
<th>Monthly Charge</th>
<th>Excess Charge (Attach detailed description of any such charges)</th>
<th>Liability Limits</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>City of Beverly Hills-Public Works</td>
<td>10</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Public Works</td>
<td>15</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Public Works</td>
<td>20</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Public Works</td>
<td>25</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Public Works</td>
<td>30</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Beverly Hills-Public Works</td>
<td>35</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Service Location</td>
<td>Item Allowance</td>
<td>Monthly Charge</td>
<td>Excess Charge (Attach detailed description of any such charges)</td>
<td>Liability Limits</td>
<td>Notes</td>
</tr>
<tr>
<td>----------------------------------</td>
<td>----------------</td>
<td>----------------</td>
<td>-----------------------------------------------------------------</td>
<td>------------------</td>
<td>-------</td>
</tr>
<tr>
<td>West Hollywood-Public Works</td>
<td>10</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>West Hollywood-Public Works</td>
<td>15</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>West Hollywood-Public Works</td>
<td>20</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>West Hollywood-Public Works</td>
<td>25</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>West Hollywood-Public Works</td>
<td>30</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>West Hollywood-Public Works</td>
<td>35</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Pricing must include all fees; no additional charges will be allowed or considered. Please provide the pricing depending on the bag/item allowance.
Exceptions to the specification of any proposal items stated herein shall be fully described in writing by the proposer in the space provided below:

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________