

City of Beverly Hills Charitable Solicitations Commission

2018 Annual Report

(All data is as of April 15, 2019, and is reflective of all solicitations which concluded in the 2018 calendar year)

1. Permits

- a. Number of permits issued: 202
 - i. Breakdown between monetary drive and event permits
 - 16 Monetary Drives
 - 186 Event Permits
- b. Number of permits cancelled: 8

2. Financial Statements

- a. Number received: 151
- b. Number outstanding¹: 43
 - i. List of all organizations with overdue Financial Statements for 2018 solicitations
 - Attachment A

3. Summary of Fundraising Activities Based on Financial Statement Data

- a. Total receipts of all permitted activities: \$179,100,695
- b. Total expenses of all permitted activities: \$42,356,012
- c. Total net for charitable purposes from all permitted activities: \$136,744,683
- d. Number of permits with proceeds:
 - i. Greater than or equal to 50%: 134
 - ii. Less than 50%: 17
- e. **Top 10 fundraising organizations (based on total net proceeds; not percentage)**

1. Saint John's Health Center Foundation	\$39,779,875	97%
2. Performing Arts Center dba the Music Center	\$19,853,653	84%
3. Girl Scouts of Greater Los Angeles	\$16,916,876	52%
4. Regents of the University of California (UCLA)	\$6,483,039	76%
5. Milken Institute	\$2,592,051	81%
6. WildAid, Inc.	\$2,469,259	85%
7. Simon Wiesenthal Center, Inc	\$2,263,097	87%
8. American Friends of the Hebrew University	\$2,020,954	84%
9. Public Council	\$2,020,102	89%
10. Beit T Shuvah	\$1,787,623	83%

¹ Not including cancelled/voided permits.

- f. **Top 10 fundraising organizations (based on % of net proceeds)**
- | | | | |
|-----|---|--------------|------|
| 1. | MAZON: The Jewish Response to Hunger | \$216.00 | 100% |
| 2. | Colleagues Helpers in Philanthropic Service | \$59,450 | 100% |
| 3. | El Rodeo PTA | \$181,324 | 98% |
| 4. | LA Goal | \$81,050 | 98% |
| 5. | Unstoppable Foundation | \$1,278,205 | 97% |
| 6. | American Humane Association | \$109,651 | 97% |
| 7. | Saint John's Health Center Foundation | \$39,779,875 | 97% |
| 8. | Beverly Hills Police Foundation | \$3,069 | 97% |
| 9. | Stand Up with Comedy | \$25,778 | 96% |
| 10. | JDRF International | \$50,660 | 94% |
- g. **Bottom 10 fundraising organizations (based on % of net proceeds)**
- | | | | |
|-----|---|-----------|------|
| 1. | Westwood Coop Folk Dancers DBA Folk Dance | \$0 | -49% |
| 2. | Pepperdine University | \$52,364 | 14% |
| 3. | Professional Baseball Scouts Foundation | \$207,110 | 29% |
| 4. | Children's Chain of Children's Hospital | \$31,480 | 38% |
| 5. | Los Angeles Sports Council | \$111,743 | 39% |
| 6. | Los Angeles County Police Canine Association | \$185,411 | 40% |
| 7. | Ballet Theatre Foundation, Inc | \$126,612 | 41% |
| 8. | Town and Gown of University of Southern California | \$83,412 | 41% |
| 9. | LadyLike Foundation | \$179,475 | 49% |
| 10. | National Charity League, Inc. San Fernando Valley Chapter | \$111,238 | 49% |

4. Summary of Fundraising Activities Based on Location

- | | | |
|----|-------------------------------------|----|
| a. | The Beverly Hills Hotel | 5 |
| b. | The Beverly Hilton Hotel | 41 |
| c. | The Beverly Wilshire | 20 |
| d. | The Montage Hotel | 3 |
| e. | The Peninsula Hotel | 1 |
| f. | Wallis Annenberg Center | 6 |
| g. | Private Residences in Beverly Hills | 8 |
| h. | Other | |
| | i. In Beverly Hills | 26 |
| | ii. Outside Beverly Hills | 41 |

5. List of organizations that have conducted unpermitted events for 2018 events held in Beverly Hills and not listed in Attachment C

- a. Attachment B

6. List of 2018 charitable events held in Beverly Hills, permitted by Charitable Services Section of Los Angeles, which did not obtain a Beverly Hills Charitable Solicitations Permit

- a. Attachment C

Attachment A

(All data is as of April 15, 2019, and is reflective of all solicitations which concluded in the 2018 calendar year)

List of all organizations with overdue Financial Statements (60-Days or more) for permitted solicitations ending by or before December 31, 2018

- 43 Permits Total

	Organization	Event Date	Category	Event Location
2017-172	Children's Burn Foundation	3/6/2018	Event Drive	Beverly Hilton Hotel
2017-233	Greenpeace INC		Monetary Drive	Monetary Drive - ending 10/31/18
2017-242	Vista Del Mar Child & Family Services	3/6/2018	Event Drive	Beverly Wilshire Hotel
2017-245	Cardiovascular Research Foundation of Southern California		Monetary Drive	Monetary Drive ending 3/14/18
2017-253	AARP Foundation	2/5/2018	Event Drive	Beverly Wilshire Hotel
2018-006	Los Angeles Ballet	2/24/2018	Event Drive	Beverly Wilshire Hotel
2018-008	The Human Family Educational and Cultural Institute	2/16/2018	Event Drive	Beverly Hilton Hotel
2018-012	U.S. Fund for UNICEF	4/14/2018	Event Drive	Beverly Wilshire Hotel
2018-039	Magbit Foundation	3/25/2018	Event Drive	Beverly Hilton Hotel
2018-041	Didi Hirsch Psychiatric Service dba Didi Hirsch Mental Health Services	4/19/2018	Event Drive	Montage
2018-042	Childrens Diabetes Foundation at Denver, Colorado	10/6/2018	Event Drive	Beverly Hilton Hotel
2018-045	When U Dream a Dream, Inc.	3/31/2018	Event Drive	9461 Charleville Blvd
2018-059	Epilepsy Foundation of Greater Los Angeles	5/10/2018	Event Drive	Beverly Wilshire Hotel
2018-064	Las Madrinass	12/21/2018	Event Drive	Beverly Hilton Hotel
2018-065	JQ International	4/15/2018	Event Drive	Private Residence, Beverly Hills
2018-071	Hamburger Home dba Aviva Family and Childrens Services	9/22/2018	Event Drive	Four Seasons Hotel Los Angeles at Beverly Hills
2018-082	United Friends of the Children	5/31/2018	Event Drive	Beverly Hilton Hotel
2018-086	PEN America Los Angeles	11/2/2018	Event Drive	Beverly Wilshire Hotel
2018-091	CoachArt	10/11/2018	Event Drive	Beverly Hilton Hotel
2018-093	A Place Called Home		Monetary Drive	Monetary Drive - ending 12/31/18
2018-102	Last Chance for Animals	10/20/2018	Event Drive	Beverly Hilton Hotel
2018-108	Cedars-Sinai Medical Center	10/25/2018	Event Drive	Beverly Hilton Hotel
2018-109	Children's Chain of Children's Hospital	9/26/2018	Event Drive	Spago, Beverly Hills
2018-112	Womens Guild, Cedars-Sinai Medical Center	11/8/2018	Event Drive	Beverly Wilshire Hotel
2018-118	Friends of Saban Community Clinic	11/12/2018	Event Drive	Beverly Hilton Hotel
2018-120	El Nido Family Centers	9/22/2018	Event Drive	Virginia Robinson Gardens, Beverly Hills
2018-122	Arthritis Foundation	4/7/2018	Event Drive	Beverly Hilton Hotel
2018-132	Saving Sophie, Inc	10/12/2018	Event Drive	Hollywood Roosevelt Hotel, Los Angeles
2018-135	Cedars-Sinai Medical Center	9/8/2018	Event Drive	Private Residence, Los Angeles
2018-136	Face Forward	9/22/2018	Event Drive	Beverly Wilshire Hotel
2018-142	The Rape Foundation	10/7/2018	Event Drive	Private Residence, Beverly Hills
2018-152	BHFA Scholarship Fund, Inc		Monetary Drive	Monetary Drive - ending 11/21/18
2018-154	Planned Parenthood Los Angeles	3/7/2018	Event Drive	Barker Hanger
2018-157	Stray Cat Alliance	10/13/2018	Event Drive	Montage Hotel
2018-159	Extraordinary Families	10/24/2018	Event Drive	Beverly Wilshire Hotel
2018-162	CLARE Foundation	11/15/2018	Event Drive	Fairmont Miramar Hotel, Santa Monica

	Organization	Event Date	Category	Event Location
2018-164	Pars Equality Center	9/29/2018	Event Drive	Beverly Hills Hotel
2018-167	The Regalettes, Inc	11/3/2018	Event Drive	Beverly Hilton Hotel
2018-171	Friendly Hand Foundation	10/27/2018	Event Drive	Beverly Hilton Hotel
2018-172	Los Angeles Mission, Inc.	10/25/2018	Event Drive	Beverly Hilton Hotel
2018-179	Association for Breast and Prostate Cancer Studies	11/17/2018	Event Drive	Beverly Hilton Hotel
2018-182	Neuromuscular Disease Foundation	11/11/2018	Event Drive	Skirball Cultural Center, Los Angeles
2018-186	Los Angeles Brotherhood Crusade	12/7/2018	Event Drive	Beverly Hilton Hotel

Attachment B

(All data is as of April 15, 2019, and is reflective of all solicitations which concluded in the 2018 calendar year)

List of organizations that have conducted unpermitted events for 2018 events held in Beverly Hills and not listed in Attachment C

- 29 Events Total

The organizations listed in this Attachment have been identified through publicity in local press as holding or promoting a charitable event in the City of Beverly Hills during the 2018 calendar year without obtaining a City Solicitations permit.

Organization	Event Date	Event Location
United States Holocaust Memorial Museum	3/1/2018	Beverly Hilton Hotel
City of Hope	3/14/2018	Citizen Restaurant
Life Driven Foundation	3/29/2018	Infinity Beverly Hills
Mazon: The Jewish Response to Hunger	3/31/2018	Spago
JDRF International	4/23/2018	Peninsula Hotel
Temple Emanuel	4/25/2018	Beverly Hilton Hotel
Single Mom's Planet	5/4/2018	Peninsula Hotel
Alzheimer's Association of California South Land	5/10/2018	Waldorf Astoria Hotel
Andrew Gomez Dream Foundation	5/21/2018	Beverly Hilton Hotel
The Salvation Army	6/20/2018	Beverly Wilshire Hotel
Angel Wings Foundation International	8/4/2018	Montage Hotel
Jewish Federation of Greater Los Angeles	9/13/2018	Beverly Wilshire Hotel
Farhang Foundation	9/29/2018	Wallis Annenberg Center for the Performing Arts
Midnight Mission	10/4/2018	Beverly Hilton Hotel
Autism Speaks	10/4/2018	Beverly Hills Hotel
Tower Cancer Research Foundation	10/8/2018	Beverly Wilshire Hotel
Point Foundation	10/13/2018	Beverly Hilton Hotel
Friends of Sheba Medical Center	10/14/2018	Beverly Wilshire Hotel
John Wayne Cancer Institute Auxiliary	10/17/2018	Beverly Hills Hotel
The Foundation for AIDS Research	10/18/2018	Wallis Annenberg Center for the Performing Arts
Gay Lesbian and Straight Education Network	10/19/2018	Beverly Wilshire Hotel
Big Brothers Big Sisters of Greater Los Angeles	10/19/2018	Beverly Hilton Hotel
The Amanda Foundation	10/28/2018	Two Rodeo Drive
American Friends of Magen David Adom	10/30/2018	Beverly Hilton Hotel
Farhang Foundation	11/3/2018	Beverly Wilshire Hotel
US Vets	11/8/2018	Beverly Hilton Hotel
Los Angeles Alliance for a New Economy	12/6/2018	Beverly Hilton Hotel
Tower Cancer Research Foundation	12/8/2018	Beverly Hills High School
Los Angeles Jewish Home	12/10/2018	Peninsula Hotel

Attachment C

(All data is as of April 15, 2019, and is reflective of all solicitations which concluded in the 2018 calendar year)

List of 2018 charitable events held in Beverly Hills, permitted by Charitable Services Section of Los Angeles, which did not obtain a Beverly Hills Charitable Solicitations Permit

- 22 Events Total

Event Date	Organization	Event Location
1/26/2018	Wally's Wine and Spirits	Beverly Hills Hotel
2/24/2018	Wilshire Boulevard Temple	Montage Hotel
4/7/2018	Pepperdine University – Associates	Beverly Wilshire Hotel
4/27/2018	Jonsson Cancer Center Foundation – UCLA	Beverly Wilshire Hotel
5/4/2018	Campbell Hall	Beverly Hilton Hotel
5/6/2018	Achievement Trust	Saban Theatre
5/20/2018	Los Angeles LGBT Center	Private Residence, Beverly Hills
5/22/2018	Environmental Media Association	Montage Hotel
5/23/2018	Alliance for College – Ready Public Schools	Private Residence, Beverly Hills
8/25/2018	Imagen Foundation	Beverly Wilshire Hotel
9/13/2018	Crohn's and Colitis Foundation of America	Beverly Hilton Hotel
9/22/2019	Los Angeles LGBT Center	Beverly Hilton Hotel
10/27/2018	Animal Equality	Beverly Hilton Hotel
10/29/2018	British Academy of Film and Television Arts LA	Beverly Hilton Hotel
11/11/2018	UCLA Foundation of Southern California	Beverly Wilshire Hotel
11/11/2018	Campbell Hall	Saban Theatre
11/13/2018	Human Rights Watch	Beverly Hilton Hotel
11/28/2018	Hadassah of Southern California, HWZOA	Beverly Hills Hotel
11/29/2018	American Cinematheque	Beverly Hilton Hotel
12/3/2018	Equality Now, Inc	Beverly Hilton Hotel
12/6/2018	DEA Educational Foundation	Private Residence, Beverly Hills
12/9/2018	Stand With Us	Beverly Hilton Hotel