



City of Beverly Hills

Legislative Advocate Registration

Legislative Advocate Information

Name	Paulina Montano	Phone	323.655.4660
Employer	Marathon Communications	Email	jdelong@marathon-com.com
Business Address	5900 Wilshire Blvd.	Website Address	www.marathon-com.com
Address Line 2	Suite 2350	Fax	323.655.6478
City	Los Angeles		
State	CA	Zip	90036
Legislative Advocacy During the Past 12 Months Not Previously Reported			
n/a			

Sanctions

Have you ever been sanctioned for a violation of the Beverly Hills Legislative Advocacy Ordinance or a violation of any law, regulation or ordinance of another jurisdiction governing Legislative Advocacy or lobbying?
No
Has a firm at which you work, has worked, or for which you own or has owned an equity interest been sanctioned for a violation of the Beverly Hills Legislative Advocacy Ordinance or a violation of any law, regulation or ordinance of another jurisdiction governing Legislative Advocacy or lobbying?
No

Expenditure Lobbyist

Are you filing as an Expenditure Lobbyist?	Yes, the Expenditure Lobbyist is a corporation
Name of Chief Executive Officer	Richard Lichtenstein
Name of Chief Financial Officer	Richard Lichtenstein
Name of Secretary	Richard Lichtenstein
Name of any officer who authorized payments to influence local legislative and administrative action	
Richard Lichtenstein	
Name of any person who owns more than 20 percent of the corporation	
Richard Lichtenstein	

Client Information

Client Name	The Abraham Companies, LLC -Ken O'Neill	Client Phone	(949) 500-6772
Specific Business of Client	Real estate development	Client Website Address	www.theabrahamco.com
Client Address	900 Cercis Place		
Client Address Line 2			

Client City	Newport Beach		
Client State	CA	Client Zip	92660

Description of Matter that Legislative Advocate is Attempting to Influence

Initial Date of Lobbying Engagement
2023/04/03
Project Name (include address if advocating for a property)
8300 Wilshire Blvd.
Description of Municipal Legislation that is subject of Advocacy
Zoning and code allowances for a mixed-use project at the site.
Desired Outcome
Land use entitlements for a mixed-use project
Estimate of Compensation to be Paid to Legislative Advocate from Client
\$25,001 to \$50,000

Sign and Date

I declare under penalty of perjury that the information which has been included in this Registration Form is true and correct.			
Signed	Richard Lichtenstein	Date	2023/04/20

Previously Reported Legislative Advocacy Activity

8300 Wilshire			
Client Name	The Abraham Companies, LLC - Ken O'Neill	Phone	(949) 500-6772
Specific Business of Client	Real Estate Development	Website	https://www.theabrahamco.com/
Client Address	900 Cercis Place		
Address Line 2			
City	Newport Beach		
State	CA	Zip	92600
Desired Outcome		Engagement Date	2023/11/15

8833 Wilshire Blvd.			
Client Name	Anderson Real Estate - Bret Nielsen	Phone	4243931967
Specific Business of Client	Developer	Website	andersonrealestate.com
Client Address	1900 Avenue of the Stars		
Address Line 2	STE 1025		
City	Los Angeles		
State	CA	Zip	90067
Desired Outcome		Engagement Date	2023/09/15

8833 Wilshire Blvd.			
Client Name	Anderson Real Estate - Bret Nielsen	Phone	4243931967
Specific Business of Client	Developer	Website	andersonrealestate.com
Client Address	1900 Avenue of the Stars		
Address Line 2	STE 1025		
City	Los Angeles		
State	CA	Zip	90067
Desired Outcome		Engagement Date	2023/09/15

8833 Wilshire Blvd.			
Client Name	Anderson Real Estate - Bret Nielsen	Phone	4243931967
Specific Business of Client	Developer	Website	andersonrealestate.com
Client Address	1900 Avenue of the Stars		
Address Line 2	STE 1025		
City	Los Angeles		
State	CA	Zip	90067

Desired Outcome		Engagement Date	2023/09/15
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9500 Wilshire Blvd.

Client Name	BW Hotel, LLC Brad Hornbacher	Phone	786-517-2929
Specific Business of Client	Real Estate Development	Website	n/a
Client Address	1450 Brickell Ave		
Address Line 2	Suite 2620		
City	Miami		
State	Florida	Zip	33131
Desired Outcome		Engagement Date	2023/06/27

320 N. Canon Drive

Client Name	Charles Company Arman Gabay	Phone	(310) 247-0900
Specific Business of Client	Real estate development	Website	n/a
Client Address	9034 Sunset Blvd.		
Address Line 2			
City	West Hollywood		
State	CA	Zip	90069
Desired Outcome		Engagement Date	2023/04/03

8300 Wilshire Blvd.

Client Name	The Abraham Companies, LLC -Ken O'Neill	Phone	(949) 500-6772
Specific Business of Client	Real estate development	Website	www.theabrahamco.com
Client Address	900 Cercis Place		
Address Line 2			
City	Newport Beach		
State	CA	Zip	92660
Desired Outcome		Engagement Date	2023/04/03

8300 Wilshire Blvd.

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Specific Business of Client	Real estate development	Website	www.theabrahamco.com
Client Address	900 Cercis Place		
Address Line 2			
City	Newport Beach		
State	CA	Zip	92660

Desired Outcome		Engagement Date	2023/04/03
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8300 Wilshire Blvd.

Client Name	The Abraham Companies, LLC -Ken O'Neill	Phone	(949) 500-6772
Specific Business of Client	Real estate development	Website	www.theabrahamco.com
Client Address	900 Cercis Place		
Address Line 2			
City	Newport Beach		
State	CA	Zip	92660
Desired Outcome		Engagement Date	2023/04/03

320 N. Canon Drive

Client Name	Charles Company Arman Gabay	Phone	(310) 247-0900
Specific Business of Client	Real Estate	Website	n/a
Client Address	9034 Sunset Blvd.		
Address Line 2			
City	West Hollywood		
State	CA	Zip	90069
Desired Outcome		Engagement Date	2023/04/03

8633 Wilshire Blvd.

Client Name	Skanska USA	Phone	(213) 314-7560
Specific Business of Client	Real estate development	Website	www.usa.skanska.com/
Client Address	633 W. 5th St.		
Address Line 2	Floor 68		
City	Los Angeles		
State	CA	Zip	90071
Desired Outcome		Engagement Date	2023/01/02

8633 Wilshire Blvd.

Client Name	Skanska USA	Phone	(213) 314-7560
Specific Business of Client	Real estate development	Website	www.usa.skanska.com/
Client Address	633 W. 5th St.		
Address Line 2	Floor 68		
City	Los Angeles		
State	CA	Zip	90071

Desired Outcome		Engagement Date	2023/01/02
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FOR CITY CLERK USE ONLY

Date of Registration Submission Thursday, April 20, 2023 @ 4:47PM

Date of Termination Submission

Date of Administrative Approval Friday, April 21, 2023 @ 12:34PM

Administrative Approval by mvergara