**City of Beverly Hills**

**Legislative Advocate Registration**

**Legislative Advocate Information**

<table>
<thead>
<tr>
<th>Name</th>
<th>Chris Rallo</th>
<th>Phone</th>
<th>310-994-6657</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employer</td>
<td>Crest Real Estate</td>
<td>Email</td>
<td><a href="mailto:thomas@crestrealestate.com">thomas@crestrealestate.com</a></td>
</tr>
<tr>
<td>Business Address</td>
<td>11150 W. Olympic Blvd</td>
<td>Website Address</td>
<td><a href="http://www.crestrealestate.com">www.crestrealestate.com</a></td>
</tr>
<tr>
<td>Address Line 2</td>
<td>Suite 700</td>
<td>Fax</td>
<td></td>
</tr>
<tr>
<td>City</td>
<td>Los Angeles</td>
<td></td>
<td></td>
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<tr>
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<td>CA</td>
<td>Zip</td>
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**Legislative Advocacy During the Past 12 Months Not Previously Reported**

N/A

**Sanctions**

Have you ever been sanctioned for a violation of the Beverly Hills Legislative Advocacy Ordinance or a violation of any law, regulation or ordinance of another jurisdiction governing Legislative Advocacy or lobbying?

Yes: Crest Real Estate was cited for failure to report lobbying activities to the City of Los Angeles for Quarters 3/4 of 2015 and Quarters 1/2 of 2016. The firm reached an agreement with the City, paid all fines, registered appropriate projects and has been reporting lobbying activity quarterly.

Has a firm at which you work, has worked, or for which you own or has owned an equity interest been sanctioned for a violation of the Beverly Hills Legislative Advocacy Ordinance or a violation of any law, regulation or ordinance of another jurisdiction governing Legislative Advocacy or lobbying?

Yes: Crest Real Estate was cited for failure to report lobbying activities to the City of Los Angeles for Quarters 3/4 of 2015 and Quarters 1/2 of 2016. The firm reached an agreement with the City, paid all fines, registered appropriate projects and has been reporting lobbying activity quarterly.

**Expenditure Lobbyist**

Are you filing as an Expenditure Lobbyist? No

**Client Information**

<table>
<thead>
<tr>
<th>Client Name</th>
<th>Susan Perryman</th>
<th>Client Phone</th>
<th>310.291.6585</th>
</tr>
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<tbody>
<tr>
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<td>Real Estate developer</td>
<td>Client Website Address</td>
<td><a href="http://www.map-development.com">www.map-development.com</a></td>
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<tr>
<td>Client Address</td>
<td>257 North Cañon Drive</td>
<td></td>
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</tr>
<tr>
<td>Client City</td>
<td>Beverly Hills</td>
<td>Client Zip</td>
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</tr>
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<td>Client State</td>
<td>CA</td>
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**Description of Matter that Legislative Advocate is Attempting to Influence**
<table>
<thead>
<tr>
<th><strong>Initial Date of Lobbying Engagement</strong></th>
<th><strong>2018/07/18</strong></th>
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<tbody>
<tr>
<td><strong>Project Name (include address if advocating for a property)</strong></td>
<td><strong>220 S. Wetherly Drive</strong></td>
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<tr>
<td><strong>Description of Municipal Legislation that is subject of Advocacy</strong></td>
<td>Coordinate permit issuance for a new single family home.</td>
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<tr>
<td><strong>Desired Outcome</strong></td>
<td>Permit issuance for a new single family home.</td>
</tr>
<tr>
<td><strong>Estimate of Compensation to be Paid to Legislative Advocate from Client</strong></td>
<td>up to $25,000</td>
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**Sign and Date**

I declare under penalty of perjury that the information which has been included in this Registration Form is true and correct.

<p>| <strong>Signed</strong> | <strong>Chris Rallo</strong> | <strong>Date</strong> | <strong>2018/09/27</strong> |</p>
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<tr>
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<tr>
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<tr>
<td>Desired Outcome</td>
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### 1003 N Eiden

<table>
<thead>
<tr>
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<th>Allen Plasencia</th>
<th>Phone</th>
<th>(305)610-2858</th>
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<tbody>
<tr>
<td>Specific Business of Client</td>
<td>Architect</td>
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</tr>
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<th>Client Name</th>
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### 9901 Copley

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<th>Perry Schroder</th>
<th>Phone</th>
<th>(424) 284-4916</th>
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<td>Specific Business of Client</td>
<td>Owners Representative</td>
<td>Website</td>
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### 9901 Copley

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**518 Doheny Rd**

<table>
<thead>
<tr>
<th>Client Name</th>
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<tbody>
<tr>
<td>Jesse Harrison</td>
<td>(310) 888-8747</td>
</tr>
<tr>
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<td>Website</td>
</tr>
<tr>
<td>Owners Representative</td>
<td></td>
</tr>
<tr>
<td>Client Address</td>
<td>6430 W Sunset Blvd., Suite 1506</td>
</tr>
<tr>
<td>City</td>
<td>Los Angeles</td>
</tr>
<tr>
<td>State</td>
<td>CA</td>
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<tr>
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**518 Doheny Rd**

<table>
<thead>
<tr>
<th>Client Name</th>
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<tbody>
<tr>
<td>Jesse Harrison</td>
<td>(310) 888-8747</td>
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<td>Website</td>
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<td>Owners Representative</td>
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**9885 Carmelita Ave**

<table>
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<tbody>
<tr>
<td>Josh Altman</td>
<td>(323) 610-0231</td>
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<td>Website</td>
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<td>Owner</td>
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**201A Rodeo Drive**

<table>
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<th>Client Name</th>
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<tbody>
<tr>
<td>Matthew Barnett</td>
<td>(570)401-8215</td>
</tr>
<tr>
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<td>Website</td>
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<td>Owners Representative</td>
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<td>Client Address</td>
<td>11150 W Olympic Blvd #700</td>
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<tr>
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<td><strong>State</strong></td>
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<td><strong>Zip</strong></td>
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<table>
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</tr>
<tr>
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<tr>
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</tr>
<tr>
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<tr>
<td>Alan DeSantis</td>
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**803 N Bedford Drive**

<table>
<thead>
<tr>
<th>Client Name</th>
<th>Phone</th>
<th>310-994-6657</th>
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<tbody>
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<td>Specific Business of Client</td>
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**1194 Loma Linda**

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**707 N Arden**

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<tr>
<td>Freddy Wexler</td>
<td>310.425.4513</td>
<td>Owner</td>
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<tr>
<td>Omar Mangalji</td>
<td>570.239.8736</td>
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<td>Gabriela Hearst</td>
<td>212.966.2484</td>
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<tr>
<td>Francesco Aquilini</td>
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### 450 N Roxbury

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**938 N Alpine**

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1015 N Beverly

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1015 N Beverly

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<tr>
<td>Sam Gnatovich</td>
<td>781-454-8408</td>
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<td>Damian O'Hara</td>
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**713 N Crescent**

Client Name: Jacob Andreou  
Specific Business of Client: Owner  
Client Address: 743 Seward St,  
Address Line 2:  
City: Los Angeles  
State: CA  
Zip: 90038  
Desired Outcome:  
Engagement Date: 2021/11/12

**1700 Carla Ridge**

Client Name: Sam Gnatovich  
Specific Business of Client: Owner  
Client Address: 1700 Carla Ridge  
City: Beverly Hills  
State: CA  
Zip: 90210  
Desired Outcome:  
Engagement Date: 2021/11/12

**803 N Alpine**

Client Name: Damian O'Hara  
Specific Business of Client: Owners Representative  
Client Address: 9440 Santa Monica Blvd, Suite 620  
City: Beverly Hills  
State: CA  
Zip: 90210
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<td>719 N Elm</td>
<td>Giacomo Mattioli</td>
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<td>707 N Canon</td>
<td>Caroline Kang</td>
<td>323.785.1800</td>
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**FOR CITY CLERK USE ONLY**

Date of Registration Submission: Thursday, September 27, 2018 @ 9:21AM
Date of Termination Submission
Date of Administrative Approval: Thursday, September 27, 2018 @ 9:44AM
Administrative Approval by: Isyrodriguez