

City of Beverly Hills

Legislative Advocate Registration

Legislative Advocate Information

Name	Sheila Gonzaga	Phone	323.655.4660	
Employer	Marathon Communications	Email	jdelong@marathon-com.com	
Business Address	5900 Wilshire Blvd.	Website Address	www.marathon-com,com	
Address Line 2	Suite 1550	Fax	323.655.6478	
City	Los Angeles			
State	CA	Zip	90036	
Legislative Advocacy During the Past 12 Months Not Previously Reported				
None to report				

Sanctions

Have you ever been sanctioned for a violation of the Beverly Hills Legislative Advocacy Ordinance or a violation of any law, regulation or ordinance of another jurisdiction governing Legislative Advocacy or lobbying?

No

Has a firm at which you work, has worked, or for which you own or has owned an equity interest been sanctioned for a violation of the Beverly Hills Legislative Advocacy Ordinance or a violation of any law, regulation or ordinance of another jurisdiction governing Legislative Advocacy or lobbying?

No

Expenditure Lobbyist

Are you filing as an Expenditure Lobbyist?	Yes, the Expenditure Lobbyist is a corporation	
Name of Chief Executive Officer	Richard Lichtenstein	
Name of Chief Financial Officer	Richard Lichtenstein	
Name of Secretary	Richard Lichtenstein	
Name of any officer who authorized payments to influence local legislative and administrative action		
Richard Lichtenstein		
Name of any person who owns more than 20 percent of the corporation		
Richard Lichtenstein - 100%		

Client Information

Client Name	Charles Company	Client Phone	310.247.0900		
Specific Business of Client	Real Estate Development	Client Website Address	www.charles-company.com		
Client Address	9034 W. Sunset Blvd.	34 W. Sunset Blvd.			
Client Address Line 2					

Client City	West Hollywood		
Client State	CA	Client Zip	90069

Description of Matter that Legislative Advocate is Attempting to Influence

Initial Date of Lobbying Engagement	2019/02/08	Termination Date	2019/12/31			
Project Name (include address	Project Name (include address if advocating for a property)					
9107 Wilshire Blvd. Beverl	y Hills					
Description of Municipal Legisla	Description of Municipal Legislation that is subject of Advocacy					
Explore possible adaptive reuse of existing commercial building						
Desired Outcome						
Affect decision on approval of entitlements for adaptive reuse of existing commercial building						
Estimate of Compensation to be Paid to Legislative Advocate from Client						
\$50,001 to \$75,000						

Sign and Date

I declare under penal	I declare under penalty of perjury that the information which has been included in this Registration Form is true and correct.			
Signed	Signed Joy DeLong Date 2019/02/12			



City of Beverly Hills

NOTICE OF TERMINATION OF LEGISLATIVE ADVOCACY

Pursuant to Section 1-9-107 of the Beverly Hills Municipal Code, I hereby notify the City of Beverly Hills of the termination of my legislative advocacy concerning the project described below.

12/31/2019
Sheila Gonzaga
Marathon Communications
5900 Wilshire Blvd.
323.655.4660
jdelong@marathon-com.com
Charles Company
9107 Wilshire Blvd. Beverly Hills
jdelong@marathon-com.com
04/04/2023

Previously Reported Legislative Advocacy Activity

8300 Wilshire			
Client Name	The Abraham Companies, LLC - Ken O'Neill	Phone	(949) 500-6772
Specific Business of Client	Real Estate Development	Website	https://www.theabrahamco.com/
Client Address	900 Cercis Place		
Address Line 2			
City	Newport Beach		
State	CA	Zip	92600
Desired Outcome		Engagement Date	2023/11/15

8833 Wilshire Blvd.			
Client Name	Anderson Real Estate - Bret Nielsen	Phone	4243931967
Specific Business of Client	Developer	Website	andersonrealestate.com
Client Address	1900 Avenue of the Stars		
Address Line 2	STE 1025		
City	Los Angeles		
State	CA	Zip	90067
Desired Outcome		Engagement Date	2023/09/15

8833 Wilshire Blvd.			
Client Name	Anderson Real Estate - Bret Nielsen	Phone	4243931967
Specific Business of Client	Developer	Website	andersonrealestate.com
Client Address	1900 Avenue of the Stars		
Address Line 2	STE 1025		
City	Los Angeles		
State	CA	Zip	90067
Desired Outcome		Engagement Date	2023/09/15

8833 Wilshire Blvd.			
Client Name	Anderson Real Estate - Bret Nielsen	Phone	4243931967
Specific Business of Client	Developer	Website	andersonrealestate.com
Client Address	1900 Avenue of the Stars		
Address Line 2	STE 1025		
City	Los Angeles		
State	CA	Zip	90067

Desired Outcome		Engagement Date	2023/09/15
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9500 Wilshire Blvd.			
Client Name	BW Hotel, LLC Brad Hornbacher	Phone	786-517-2929
Specific Business of Client	Real Estate Development	Website	n/a
Client Address	1450 Brickell Ave		
Address Line 2	Suite 2620		
City	Miami		
State	Florida	Zip	33131
Desired Outcome		Engagement Date	2023/06/27

320 N. Canon Drive			
Client Name	Charles Company Arman Gabay	Phone	(310) 247-0900
Specific Business of Client	Real estate development	Website	n/a
Client Address	9034 Sunset Blvd.		
Address Line 2			
City	West Hollywood		
State	CA	Zip	90069
Desired Outcome		Engagement Date	2023/04/03

8300 Wilshire Blvd.			
Client Name	The Abraham Companies, LLC -Ken O'Neill	Phone	(949) 500-6772
Specific Business of Client	Real estate development	Website	www.theabrahamco.com
Client Address	900 Cercis Place		
Address Line 2			
City	Newport Beach		
State	CA	Zip	92660
Desired Outcome		Engagement Date	2023/04/03

8300 Wilshire Blvd.				
Client Name	The Abraham Companies, LLC -Ken O'Neill Phone (949) 500-6772			
Specific Business of Client	Real estate development	Website	www.theabrahamco.com	
Client Address	900 Cercis Place			
Address Line 2				
City	Newport Beach			
State	СА	Zip	92660	

Desired Outcome		Engagement Date	2023/04/03
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8300 Wilshire Blvd.				
Client Name	The Abraham Companies, LLC -Ken O'Neill	Phone	(949) 500-6772	
Specific Business of Client	Real estate development	Website	www.theabrahamco.com	
Client Address	900 Cercis Place			
Address Line 2				
City	Newport Beach			
State	CA	Zip	92660	
Desired Outcome		Engagement Date	2023/04/03	

320 N. Canon Drive			
Client Name	Charles Company Arman Gabay	Phone	(310) 247-0900
Specific Business of Client	Real Estate	Website	n/a
Client Address	9034 Sunset Blvd.		
Address Line 2			
City	West Hollywood		
State	CA	Zip	90069
Desired Outcome		Engagement Date	2023/04/03

8633 Wilshire Blvd.				
Client Name	Skanska USA	Phone	(213) 314-7560	
Specific Business of Client	Real estate development	Website	www.usa.skanska.com/	
Client Address	633 W. 5th St.			
Address Line 2	Floor 68			
City	Los Angeles			
State	CA	Zip	90071	
Desired Outcome		Engagement Date	2023/01/02	

8633 Wilshire Blvd.			
Client Name	Skanska USA	Phone	(213) 314-7560
Specific Business of Client	Real estate development	Website	www.usa.skanska.com/
Client Address	633 W. 5th St.		
Address Line 2	Floor 68		
City	Los Angeles		
State	СА	Zip	90071

FOR CITY CLERK USE ONLY

Date of Termination Submission Date of Administrative Approval Administrative Approval by

Date of Registration Submission Tuesday, February 12, 2019 @ 9:18AM Tuesday, April 4, 2023 @ 10:07AM Tuesday, February 12, 2019 @ 10:06AM MDUNN