

1. Can we bid to have our one of a kind vending machine considered without providing a full range of vending? Our kiosk vends frozen yogurt.

THE CITY REQUIRES A FULL RANGE OF VENDING.

2. How many employees/ foot traffic does each location have?

THE CITY CURRENTLY HAS A TOTAL OF 1,123 ACTIVE EMPLOYEES. THE FOOT TRAFFIC PER LOCATION IS NOT KNOWN AT THIS TIME.

3. How often is each location being serviced with the current vendor?

THE CURRENT VENDOR IS REQUIRED TO SERVICE VENDING MACHINES ON AN AS-NEEDED BASIS, BUT NOT LESS THAN THREE TIMES A WEEK.

4. What is the average rental price per machine in the last three years?

AVERAGE RENTAL PRICE PER MONTH FOR THE LAST THREE YEARS WAS \$52.00 PER MACHINE.

5. Would the city allow the proposed vendor to place vending machines for the public in the library?

THE CITY IS WILLING TO NEGOTIATE ADDITIONAL LOCATIONS.

6. Is the walk through mandatory for RFP?

THE WALK THROUGH IS NOT MANDATORY.

7. Are you open to other concepts or ideas like Micro Markets?

THIS RFP DOES NOT INCLUDE ANY REQUEST FOR MICRO MARKETS.

8. Are you familiar with Micro markets?

THE CITY DOES NOT CURRENTLY HAVE MICRO MARKETS.

9. Do you have any healthy requirements?

SEE SECTION IV, PAGE 8 OF THE RFP.

10. Would you have current sales for prior year?

THE CITY DOES NOT HAVE THIS INFORMATION.

11. Could you please provide a copy of the most current monthly and annual commission reports specifying the locations of equipment, commissions per machine paid by vendor for the past three years?

THE CITY DOES NOT CURRENTLY RECEIVE COMMISSIONS FOR THE VENDING MACHINES OPERATING AT ITS FACILITIES.

12. Please provide the current rate of commission received?

THE CITY DOES NOT CURRENTLY RECEIVE COMMISSIONS FOR THE VENDING MACHINES OPERATING AT ITS FACILITIES.

13. Can you provide us with any corporate sponsorship or additional incentives that may currently be received?

THE CITY IS NOT OFFERING CORPORATE SPONSORSHIP OR ADDITIONAL INCENTIVES TO VENDORS.

14. What is the current vending machine pricing by product and location?

PRICING AT CURRENT CITY LOCATIONS FOR GUM AND MINTS IS \$0.75, FOR SNACKS IS \$1.25 - \$2.00, FOR CANNED BEVERAGES IS \$1.00 AND FOR BOTTLED BEVERAGES IS \$1.50.

15. What is the current contract term?

THE CURRENT CONTRACT TERM IS 5 YEARS.

16. Is the proposed contract term negotiable?

THE PROPOSED CONTRACT TERM IS NOT NEGOTIABLE.

17. Can you provide us with name of the current snack vending, beverage vending and food service provider and any applicable contract terms?

THE CURRENT PROVIDER IS FIRST CLASS VENDING AND ORIGINAL CONTRACT TERMS ARE AVAILABLE ON THE CITY'S PUBLIC WEBSITE AT http://beverlyhills.granicus.com/MetaViewer.php?view_id=2&clip_id=3848&meta_id=219373

18. How often has the current vendor(s) requested a price change in the past two years?

THE CITY DOES NOT HAVE RECORD OF A REQUESTED PRICE CHANGE BY THE VENDOR IN THE PAST TWO YEARS.

19. Are there any special nutritional requirements?

SEE SECTION IV, PAGE 8 OF THE RFP.

20. Are there any competing venues (convenience stores, markets, retail) that directly compete with vending?

THERE ARE EXISTING STORES AND MARKETS LOCATED WITHIN CITY LIMITS.

21. Is any preference given to minority or disadvantaged vendors?

THE CITY DOES NOT HAVE SUCH A POLICY.

22. Can you say how many people use the machines annually?

SEE RESPONSE TO QUESTION 1.

23. Is your organization a member of any Group Purchasing Organizations (GPOs)? If so, in which GPOs does your organization hold membership?

THE CITY IS NOT A MEMBER OF ANY GPOs FOR VENDING.

24. We are looking for more info about how many vending machines, the number of locations and addresses of the locations and any pertinent information related to the bid your city is looking for.

THERE ARE 19 VENDING MACHINES CURRENTLY ON CITY PROPERTY. SEE RFP FOR LOCATIONS, ADDRESSES AND ANY PERTINENT INFORMATION RELATED TO THE BID.